

CALIFORNIA STATE UNIVERSITY, LONG BEACH

INVENTORY OF LEARNING
EXERCISE, DISCUSSION, AND RECORDING

FOR MAGL PARTICIPANTS
Spring 2007

What are the most important things you learned that you are glad to know and/or that you find have practical value in your life and work from the:

1. EARLY CLASS SESSIONS INCLUDING “X-Y EXERCISE”, MBTI PERSONALITY TYPES, AND DISCUSSION AND EXPLANATION OF OTHER GENERAL THEORIES AND CONCEPTS ABOUT NEGOTIATION AND CONFLICT MANAGEMENT

2. READINGS ABOUT THEORIES AND PRINCIPLES OF NEGOTIATION AND CONFLICT MANAGEMENT INCLUDING THE TEXT, EXECUTIVE BOOK SUMMARIES, ARTICLES, AND HANDOUTS

3. CASE EXERCISES AND DEBRIEFINGS IN NEGOTIATION AND CONFLICT MANAGEMENT

4. FOUR WRITING ASSIGNMENTS (TWO ANALYSIS PAPERS; ONE APPLICATION PAPER, ONE INDIVIDUAL SEMINAR TEAM REPORT)

5. SEMINAR TEAM PRESENTATION EXPERIENCE

6. ANY OTHER RELATED LEARNING NOT RECORDED ABOVE.

Summary of all participant learnings will prepared and distributed by

Dr. David E. Hartl, President

GENERAL LEARNING CLIMATES, INC.

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